

***Start Now: Join an energetic and results-driven sales team at an award-winning Agency***

**Adoni Media is a leading Brisbane-based public relations and digital agency servicing local, national and international clients from a diverse range of sectors including healthcare, resources, fashion, the arts and finance.**

Founded by Leisa Goddard - a Logie nominated journalist with more than 25 years of media experience - Adoni Media is in an exciting growth phase and looking for **highly motivated, results-driven sales consultants who are hungry to succeed** .

**Is this you?**

- Enthusiastic and **highly motivated outbound sales professional**
- **Great on the phone** and confident making cold calls
- A self-starter who can identify cross-sell opportunities
- Thrives in a high-volume sales environment
- Retail, hospitality experience
- Works well independently and as part of a team
- Is goal focussed and experienced in achieving, even exceeding, KPI's
- Wants to kick-start a new and exciting phase of your career
- Appreciates being acknowledged and rewarded for hard work

**The job:**

- Outbound sales calls
- Researching and identifying new prospects
- Deliver great B2B customer experience
- Achieve KPI's and targets

**We offer:**

- Competitive base salary and bonuses
- Sales competitions, rewards and recognition
- Career advancement opportunities within an expanding company
- Immediate start

If you'd like to join our team submit your CV and a brief note about that tells us why you are the best candidate.

